



Life's god with our chemistry

Archean Chemical Industries Limited

May 06, 2025

National Stock Exchange of India Limited
Exchange Plaza
Bandra-Kurla Complex, Bandra (E)
Mumbai-400051
Symbol-ACI

BSE Limited
Listing Operations
Phiroze Jeejeebhoy Towers Dalal Street
Mumbai-400001
Scrip Code- 543657

Dear Sir/Madam,

Subject: Presentation for the earnings call for the quarter and year ended March 31, 2025

Reference: Earning Call Intimation dated May 04, 2025.

Pursuant to schedule III part A of Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed presentation for the earnings call for the quarter and year ended March 31, 2025.

The above information shall be made available on the website of the Company at www.archeanchemicals.com

This is for your information and records.

Yours faithfully
For Archean Chemical Industries Limited

Vijayaraghavan N E
Company Secretary and Compliance Officer

Enc- as above



Archean Chemical Industries Limited

Q4 & FY25 - Investor Presentation





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A leading Manufacturer of **Specialty Marine Chemicals** in India



Strong Clientele - 41 Global & 33 Domestic



Largest exporter of Bromine and Industrial Salt in India



'Responsible Care' Certification is received for next 3 years

**On Standalone basis*

Rs. 10,634 Mn*
FY25 Revenue

Bromine

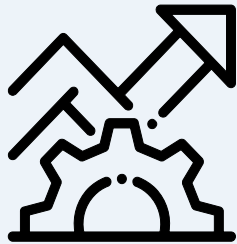
- Leadership position in Indian Bromine merchant sales

Industrial Salt

- 100% Export business

Sulphate of Potash

- Only Manufacturer from natural sea brine in India



Q4 & FY25 Performance Highlights

Key Highlights



Q4 & FY25 Performance Highlights

- Export contributed nearly 77% of the total operating revenue
- Had limited impact from price volatility owing to long-term, bilateral contracts.
- Industrial Salt business has returned to normalcy.
- Bromine Derivatives (CBF & PTA Synthesis) is operational and has received an encouraging response from clients.

Strategic Investment

- Idealis Chemicals (Oren Hydrocarbon) – We had acquired the Company through NCLT in July 2024. These manufacturing units were non operational for the past several years. After required refurbishment and renovation, 1 units shall be operational in Q1 FY26.
- Clas-Sic Wafer Fab Limited - A primary subscription of GBP 10 million is done and of the total secondary purchase of GBP 5 million, GBP 2.5 million is done in FY25. The investment secures exclusive access to advanced SiC technology in India, providing a competitive edge in the domestic market. These investments will support the broader semiconductor strategy through SiCSem Private Limited (SiCSem)
- SiCSem Private Limited – Awaiting final approval from Central government for the Semiconductor plant in Odisha. The facility will integrate the entire process of manufacturing power devices including a Wafer Fabrication Plant
- Offgrid Energy Labs — Investment is expected to be complete in FY26 which aligns with broader strategy to enter the energy storage sector, with a focus on renewable energy applications and industrial storage and Grid stability



Profit & Loss Statement

Particulars (Rs. in mn)	Q4 FY25	Q4 FY24	Q3 FY25	FY25	FY24
Total Income	3,333.3	2,972.2	2,546.6	10,634.5	13,762.8
Cost of material consumed	77.2	114.5	72.8	388.8	468.5
Change in Inventory	(131.9)	(199.7)	(226.4)	(672.9)	402.1
Purchase of Stock – in – Trade	0	0	0	0	0
Employee Cost	144.7	145.7	130.6	539.3	723.2
Other Expenses	2,232.1	1,892.3	1,606.4	6,658.0	7,058.7
EBITDA	1,011.2	1,019.4	963.3	3,721.2	5,110.3
Depreciation	186.2	174.7	185.6	730.6	700.0
EBIT	825.0	844.6	777.7	2,990.6	4,410.3
Finance Cost	29.1	21.7	22.9	91.1	96.7
Profit before Tax	795.8	822.9	754.8	2,899.5	4,313.6
Exceptional Item	0	0	0	(401.8)	0
Tax	212.7	226.6	192.0	648.4	1,090.2
Profit After Tax	583.1	596.4	562.9	1,849.2	3,223.4
EPS (in Rs.) - Basic	4.7	4.8	4.6	15.0	26.2

On Standalone basis

Balance Sheet Statement



Particulars(Rs. in mn)	Mar-25	Mar-24
Shareholder's Funds	18,801.4	17,064.2
Equity Share Capital	246.9	246.8
Reserves & Surplus	18,554.6	16,817.4
Non-Current Liabilities	2,230.3	1,606.8
Financial Liability		
Borrowings	444.8	6.0
Lease Liability	402.2	312.3
Provisions	150.7	50.7
Deferred Tax Liabilities	1,232.6	1,237.8
Current Liabilities	1,454.2	1,239.4
Financial Liability		
Borrowings	85.3	1.9
Lease Liability	145.0	70.5
Trade Payables	1,077.4	990.0
Other Financial Liabilities	69.0	151.9
Other Current Liabilities	30.1	18.7
Current tax liabilities (net)	40.2	-
Provisions	7.3	6.4
Total Equity & Liabilities	22,485.9	19,910.4

Particulars(Rs. in mn)	Mar-25	Mar-24
Non-Current Assets	15,970.1	12,893.6
Property Plant & Equipment	10,221.6	10,581.9
CWIP	281.0	205.9
Right of Use Assets	489.6	281.2
Intangible Assets	0.6	1.2
Financial Assets		
Investments	1,475.0	110.0
Loans	2,527.8	1,403.0
Other Financial Assets	340.8	190.5
Income Tax Assets (Net)	0.0	54.0
Other Non Current Assets	633.6	65.9
Current Assets	6,515.8	7,016.8
Inventories	1,539.3	1,270.0
Financial Assets		
Current Investments	2,021.7	3,358.3
Trade receivables	1,719.5	1,558.5
Cash and cash equivalents	359.3	438.7
Bank balances	120.0	-
Loans	5.6	4.3
Other Financial Assets	149.4	150.9
Other Current Assets	601.1	236.0
Total Assets	22,485.9	19,910.4



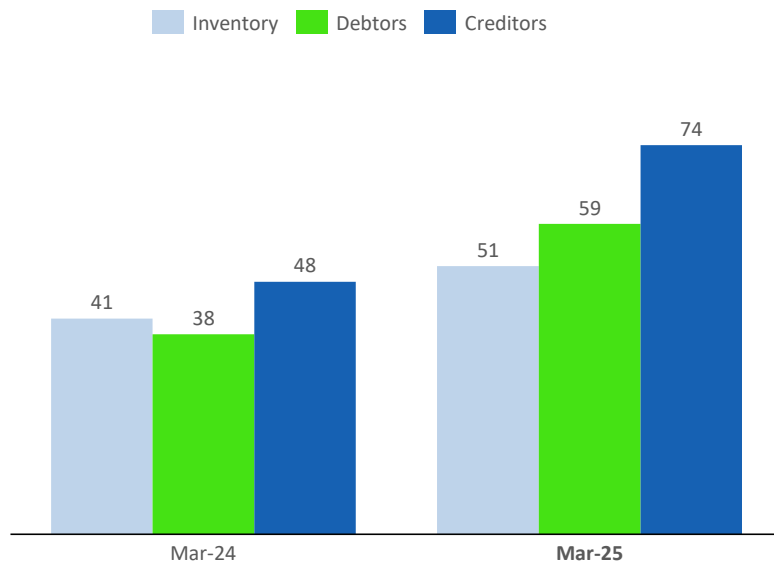
Cash Flow Statement

Particulars (Rs. mn)	FY25	FY24
Profit before Tax & Exceptional	2,497.67	4,313.60
Adjustment for Depreciation & other items	459.97	522.40
Operating profit before working capital changes	2,957.64	4,836.00
Changes in working capital	-706.69	148.50
Cash generated from operations	2,250.95	4,984.50
Direct taxes paid (net of refund)	-559.48	-1,089.80
Net Cash from Operating Activities	1,691.48	3,894.70
Net Cash from Investing Activities	-1,958.76	-2,595.40
Net Cash from Financing Activities	187.85	-913.30
Net Change in cash and cash equivalents	-79.44	386.00
Cash and cash equivalents at the beginning of the year	438.70	52.70
Cash and cash equivalents at the end of the year	359.27	438.70

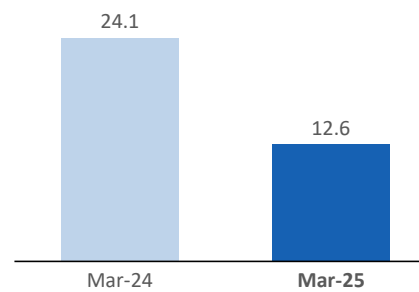
Financial Performance



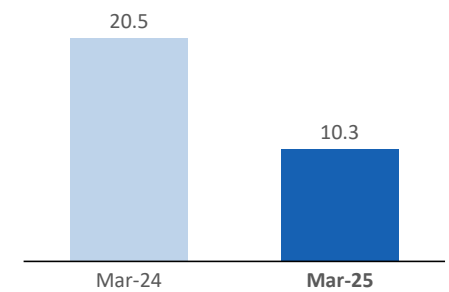
Inventory, Debtors and Creditors Turnover (in days)



RoCE (%)



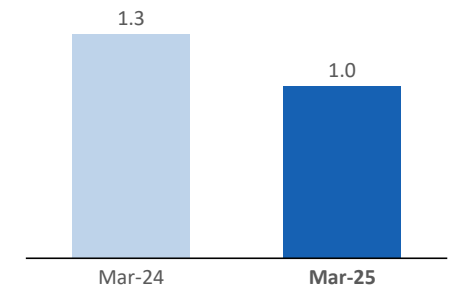
RoE (%)



Net Debt to Equity (x)



Fixed Asset Turnover (x)





Strategic Update

Strategic Acquisitions (1/2)



1. Clas-Sic Wafer Fab Limited



Cost of Acquisition: The primary subscription involves investment of GBP 10 mn, and a secondary purchase involves GBP 5 mn



Our stake - 21.33% on a fully diluted basis



Market Potential: The SiC market is forecast to grow at a 26% CAGR through 2030 reaching to USD 14+Bn

Overview

- **Company Name:** Clas-SiC Wafer Fab Limited
- **Specialization:**
 - ✓ Manufacturing of SiC devices
 - ✓ Development of advanced SiC process modules and design kits
 - ✓ Focus on MOSFETs (Metal-Oxide-Semiconductor Field-Effect Transistors) and diodes
- **Industry Focus:** Semi-Conductor
- **Target Applications:**
 - ✓ Energy-efficient green technologies (e.g., electric vehicles, renewable energy systems)
 - ✓ Industrial power electronics
 - ✓ Data centers
- **Location:** United Kingdom
- **Key Advantages:** Critical role in enabling energy efficiency in various industrial and green tech sectors

Investment Rationale

- **First Investment:** This is India’s first investment in a company with Silicon Carbide (SiC) MOSFETs and devices production capability
- **Strategic Alignment with Semiconductor Initiative:** The investment supports the broader semiconductor strategy through **SiCSem Private Limited (SiCSem)**, aligning with the company’s vision to expand in the compound semiconductor space
- **Technology Exclusivity in India:** The investment secures exclusive access to advanced SiC technology in India, providing a competitive edge in the domestic market

Other Details

- **Production Setup:** ACIL is targeting to manufacture high quality SiC power devices to serve both domestic and international market
- **Government Approval:** Project is approved by Odisha Government under Odisha Semiconductor and Fabless Policy 2023. Application is currently under process with Indian Semiconductor Mission, Meity, Government of India

Strategic Acquisitions (2/2)



2. Offgrid Energy Labs



Cost of Acquisition: \$12 million



Market Potential: The global demand for stationary energy storage is expected to exceed \$30 billion by 2030



To Acquire 21% on a fully diluted basis

Overview

- | | | |
|--|--|---|
| <ul style="list-style-type: none">• Company Name: Offgrid Energy Labs• Technology Developed: Patented battery technology• Target Applications:<ul style="list-style-type: none">✓ Renewable energy storage✓ Low-power mobility solutions | <ul style="list-style-type: none">• Industry Focus: Energy Storage Sector• Core Chemistry: Zinc Bromide Chemistry• Battery Characteristics:<ul style="list-style-type: none">✓ Ideal for applications requiring daily deep charge and discharge | <ul style="list-style-type: none">• Location: USA• Key Advantages:<ul style="list-style-type: none">✓ Significant cost advantages✓ Improved performance characteristics |
|--|--|---|

Investment Rationale

- **Strategic Alignment:** Aligns with broader strategy to enter the energy storage sector, with a focus on renewable energy applications and industrial storage and Grid stability
- **Support for Offgrid:** The investment will help meet Offgrid’s need for specialty chemicals and assist in their manufacturing scale-up
- **Market Opportunity:** The investment positions ACIL to participate in the rapidly growing energy storage market, creating long-term value
- **Technology Differentiation:** Zinc Bromide batteries offer superior cycle life, safety, and cost-effectiveness compared to lithium-ion batteries, making them ideal for daily charge-discharge cycles in commercial and industrial (C&I) solar applications as well as utility-scale grid stability projects
- **Pilot and Giga-Factory:** ACIL is supporting the establishment of a pilot manufacturing facility in the UK, with an intention to establish a giga-factory in India in near future to scale Zinc Bromide battery production
- **Key Synergy :** ACIL’s bromine business has a direct synergy with Zinc Bromide batteries, which use zinc-bromide chemistry for the battery

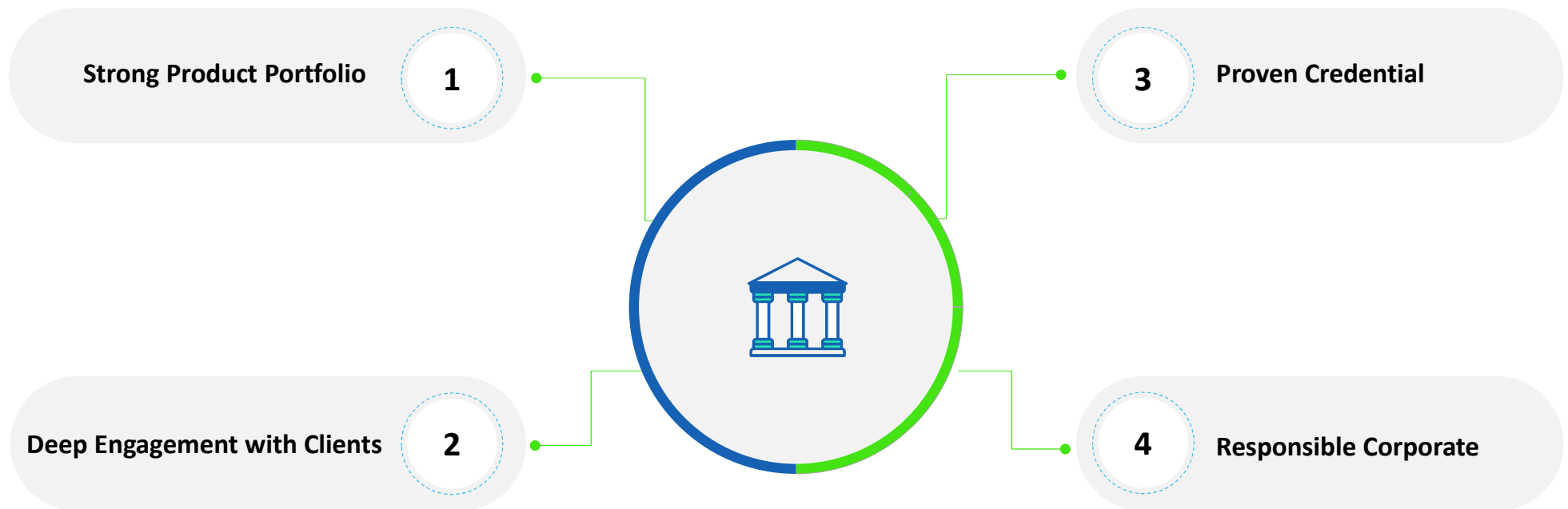
Diversification Strategy with Natural Synergy





Key Attributes behind Strong Foundation

Key Attributes Behind Strong Foundation



Strong Product Portfolio



Product

Bromine

Industrial Salt

SOP

Overview

- Bromine is the only non-metallic element that is a liquid at standard conditions
- It is a member of the halogen family and is found naturally in seawater, underground brine deposits and other water reservoirs

- There are 14,000 commercial uses of Salt, a source of Sodium and Chlorine which are basic components of an array of materials – such as plastics, glass, synthetic rubber, cleansers, pesticides, paints, adhesives, fertilizers etc.

- Sulphate of Potash, also known as potassium sulphate, is a high-end, **specialty fertilizer** for chlorine-sensitive crops.

Archean's Position

- Leadership position in Indian Bromine merchant sales

- Produced using the solar evaporation method

- Only Manufacturer of SOP from natural sea brine, in India
- KTMS (kainite type mixed salt) had higher NaCl content (Sodium Chloride), which led to lower SOP production in the last few years

End User Industries

- Pharmaceuticals
- Agrochemicals
- Flame Retardants
- Water Treatment
- Oil & Gas & energy storage

- Chloralkali Chemicals
- Food & Beverage
- Water Treatment
- Oil & Gas

- Agrochemicals
- Various industries including glass, cosmetics etc.
- Medical uses

Deep Engagement with Clients

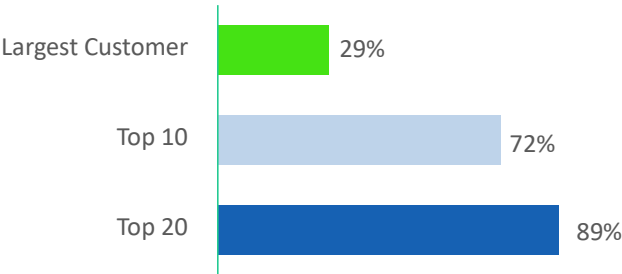


Enduring customer relationships helped to expand product offerings and geographic reach

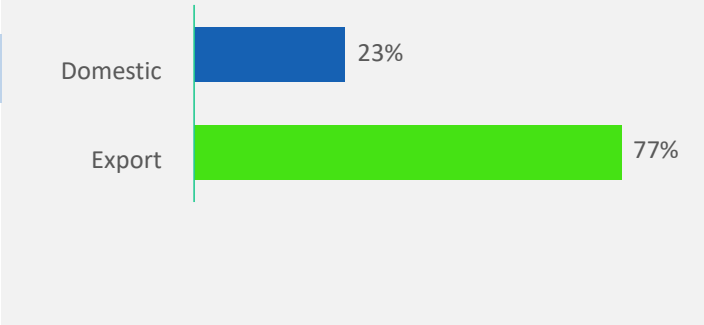
Strong Clientele



FY25 Revenue Contribution



FY25 High Focus on Exports



Major Clients

Sojitz Corporation

A Japanese Trading Conglomerate, Largest Customer

WANHUA

UNIBROM

TIANYI GROUP
天一集团

QVC
QATAR VINYL COMPANY LTD. LLC

- Sojitz is a Japanese Trading Conglomerate with **diverse client base**
- Enjoy relationships in **excess of five years** with seven out of top ten customers

The Brand Names and Logos mentioned are the property of their respective owners and are used here for identification purposes only

Proven Credentials



With Industry Standards and Regulatory Credentials

Key Certificates



- Accredited four star export house by Director General of Foreign Trade, Ministry of Commerce and Industry, Government of India
- Awarded **Responsible CARE** – Indian Chemical Council
- **REACH** certification enabling the Company to export Sulphate of Potash products to European customers

R&D Depth

- State of art R&D facility at plant location.
- Continuous effort undertaken to evaluate the brine chemistry.
- R&D facility has been set up in Jhagadia for Bromine downstream project.





Environment & Safety Measure

Environment and safety considerations are an important part of our operations. We undertake an annual environment and safety audit and strive to ensure that we do not discharge any harmful elements from our manufacturing operations.

- Annual environment and safety audit
- Environment Management Cell Program
- Stack & Ambient Air, water Quality and noise level Monitoring
- Water Audit
- Use of ISO tanks certified by the Bureau Veritas Quality International ("BVQI") tanks



Social

Focused on education and skill development and healthcare for our staff and local community. We have carried out activities set forth below:

- Supply of drinking water to surrounding areas situated near Hajipir Factory
- Medical camps to raise health awareness amongst the local community and also provide medical equipments.
- Health care to Specially abled people.
- Donation to schools for promoting education.
- Rural development activities/ Animal welfare activities

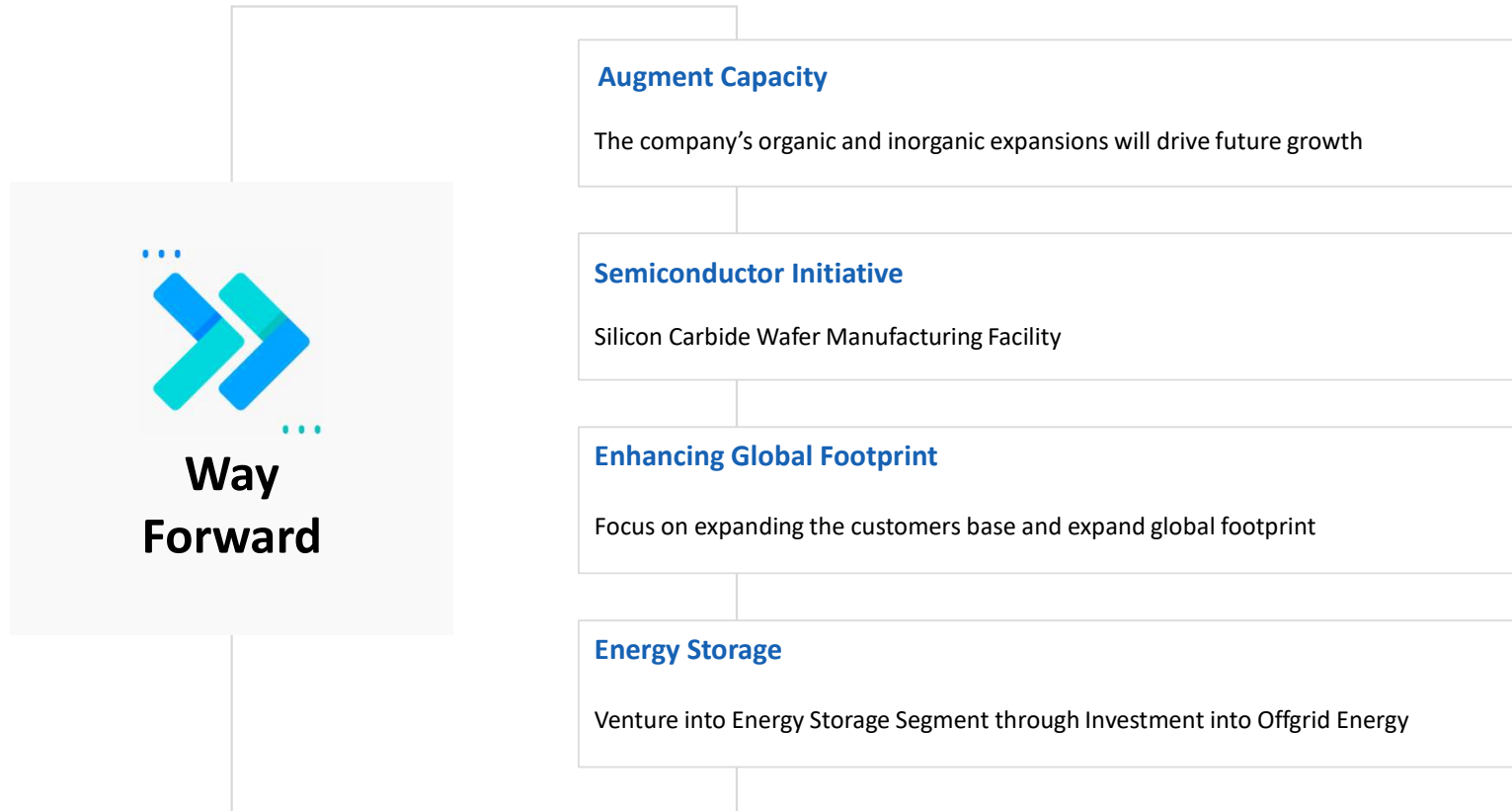


Governance

Undertakes all necessary steps to comply with all the requirements of Listing Regulations and the Companies Act. Committees of the Board

- Audit Committee
- Nomination & Remuneration Committee
- Stakeholders' Relationship Committee
- Corporate Social Responsibility Committee
- Risk Management Committee

Way Forward





Thank You !



Company:



Archean Chemical Industries Ltd.

CIN - L24298TN2009PLC072270

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Investor Relations Advisor:

SGA Strategic Growth Advisors

Strategic Growth Advisors Pvt. Ltd.

CIN - U74140MH2010PTC204285

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